

Account Manager Pharmaceuticals UK

Permanent/Fulltime
Remote

Are you a driven relationship builder with a passion for the pharmaceutical and nutraceutical industries? Are you a forward-thinker who enjoys staying ahead of industry trends to shape future product development?

What you'll be doing...

Developing new opportunities for existing product ranges within existing customer portfolios whilst providing commercial information and a day to day liaison point for customers.

- Provide a commercial point of contact for the portfolio of active UK Pharmaceutical and Nutraceutical customers.
- Visit customers to cement relationships and develop new opportunities for existing products.
- Liaise with the Technical Team on supporting customer technical and regulatory enquiries.
- Investigate future trends to direct new formulation and presentation development.
- Support Customer Service teams with customer liaison.
- Attend industry exhibitions and training at suppliers.

Your background...

Must have...

- Customer service experience.
- Strong organisational and planning skills.
- Learning orientated mindset.
- Excellent communication skills.
- Computer literacy (Microsoft Excel/Word).
- Full UK Driving License.

Nice to have...

- A strong scientific background.
- A Bachelor's or Master's degree in Chemistry, Biology or related field.
- Experience with Mintel.
- General regulatory landscape and relevant understanding.

What we can offer you...

- Generous holiday allowance with buy/sell holiday scheme.
- Flexible hours
- Genuine professional development opportunities through external training and internal career development programmes
- Mental health initiatives, including free therapy/counselling
- Physical wellbeing initiatives including active support and challenges

Sound like a good fit? email recruitment@surfachem.com to apply

A bit about us...

Surfachem is a chemicals distributor based in the UK, with offices throughout Europe. We sell the building blocks of thousands of products which you'll use every day including cosmetics, beauty products, pharmaceuticals, and cleaning solutions.

Our customers come to us for market knowledge and technical support, so that they can develop the next generation of consumer products.

As part of the 2M Group of Companies, we are a friendly team with an innovative culture that works together to get things done. We trust everyone equally and fairly and encourage our people to be truly creative and think outside the box.



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