

## Technical Development Manager (Household, Industrial and Institutional)

Surfachem are looking for a passionate and proactive Technical Development Manager (HI&I). Core responsibilities will include the effective promotion, tracking and commercialisation of focus products within the HI&I sector, as well as customer formulation development and assistance.

### About Surfachem

Surfachem, a 2M Group Company, is a leading, global distributor of speciality chemicals. We distribute an extensive portfolio of speciality chemicals into a range of application areas, including our core markets - Personal care, Household, Institutional and Industrial care, and Pharmaceuticals. Working with industry-leading manufacturers, Surfachem acts as a synergistic link between our suppliers and customers to deliver chemistry for a better life. From start-ups, to supermarkets and multinational brands, our ingredients are a fundamental part of your everyday routine.

### What we offer

**Job type:** Full-time

**Salary:** Competitive

**Work environment:**  
Flexible: Home-based  
/ office-based

**Location:** Field Based  
Position

**Work-life balance:** Family friendly and flexible working hours, holiday allowance – 23 days on starting plus UK Bank holidays, companywide bonus scheme

**Health & wellbeing:** Free standard eye tests, family healthcare/private medical scheme, open plan office with free fruit, tea, coffee and juice, free counselling app for all employees

**Career progression:** Study support and study leave for professional qualifications, excellent and genuine career progression opportunities, option to apply for the 2M Future Leaders' programme

**Community and volunteering:** A chance to be involved in our CSR initiative, the 2M STEM programme, volunteering with kids in schools, volunteer paid time off – 2 days per year

### Key Responsibilities

- To have technical expertise in the full range of chemicals offered by the company.
- To visit technical departments / R & D departments to ensure Surfachem is involved at the inception of new products
- Initiation, implementation, and management of technical projects (as required).
- To carry out joint visits with relevant UK and International account managers and suppliers.
- To always manage information effectively with the technical/sales/business management department.
- To provide a monthly review of the key accounts for business managers, technical and sales.
- To provide technical product presentations to the sales team and customers.
- To ensure reports are written promptly for each visit.
- Formulation development, and customer technical service in the company application laboratory.
- Technical coordination of exhibitions and customer training events.
- To maintain/manage and regularly update project pipeline.
- To project a professional, competent, and efficient image of the Company at all times.
- To ensure actions arising from the visit are communicated to the relevant department immediately.
- To update visit schedules on a weekly basis.

### Skills, Qualifications & Experience

#### Essential

- Chemistry Degree or Equivalent
- Communication Skills
- Presentation Skills
- Full Driving Licence
- Working within a team
- Working in chemical/science environment
- Bench Chemistry and Formulation Development
- Household Formulation Development
- Computer Literate

#### Desirable

- Working in a commercial environment